

the **Outrigger**

April 1981



Published by the Outrigger Canoe Club for Members and Guests at Home and Abroad.

Annual Meeting Reports 1980 Activities

Members of OCC gathered on February 23 for the annual meeting, which opened with composer Alex Anderson introducing his newest composition, the official club song.

New members of the Board of Directors were announced by Jack Brown, chairman of Judges of Election Committee. Robert Guild, Ben Cassidy, Fred Trotter, William Wilson and Tom Reiner were named to join the seven Directors currently in office.

Immediately following the meeting, all Directors met in the Board Room to elect the following officers for 1981:

Robert L. Moore, President; Benjamin B. Cassidy, Vice-President of Operations; Guy K. Harrison, Vice-President of Activities; Kim Woolaway, Treasurer/Finance; William Dixon Cook, Assistant Treasurer; William M. Wilson, Secretary; Sharon Bintliff, M.D., Assistant Secretary. Coordinating Directors are Robert W.

Guild, Admissions and Membership; John Beaumont, Athletics/Winged "O"; Frederick E. Trotter, Buildings and Grounds; Robert L. Vieira, House/Historical; Thomas Arthur Reiner, Entertainment/Public Relations; C. E. Bud Ackerman, Long Range Planning.

Reports of 1980 activities were read by retiring officers and committee chairmen and appear in this and ensuing issues of the Outrigger.



Photo by Stephen Riede

NEW DIRECTORS: Back row: Robert Louis Vieira, Robert L. Moore, President, Guy K. Harrison, Kim Woolaway. Center: Thomas A. Reiner, William M. Wilson, Benjamin B. Cassidy, Robert W. Guild. Seated: William Dixon Cook, John Beaumont, C. E. Bud Ackerman, Sharon Bintliff, M. D.

OCC President's Report

By C. E. Bud Ackerman

Thank you for the privilege of serving as your Club president this past year. It has been an honor, I assure you, and I am proud and happy to report that your club remains in excellent condition, both physically and financially.

Upon assuming the presidency a year ago, I asked the members of the Board to do two things:

1. First, whenever you are required to make a decision or vote upon a matter, ask yourself, "What is best for the Outrigger Canoe Club," and vote accordingly.

2. Second, let the Club manager be the captain of his ship. Although the Board sets the guidelines and lays out the course, let the manager be in command. This has worked most successfully, and has enabled our manager to do his thing, his way.

Among some of the major accomplishments this year have been the installation of the heat recovery system, installation of the computers, the office renovation and relocation of the manager's office, and currently the lower-level storeroom renovation and kitchen expansion now under way.

Let me elaborate on the two largest projects . . . the computers and the lower-level renovation program.

The new in-house micro-data computer system was installed in late August. This system has drastically improved our accounting functions and will save us money. Many accounting functions that were previously handled manually have now been automated. This has enabled management to have access to more timely and accurate information immediately, and has freed some employees for more productive tasks.

One of the biggest improvements and cost-savers made possible by the computer has been the conversion of the billing system. We process anywhere from 60,000 to 85,000 transactions each month through the accounts receivable alone. Information concerning members' accounts is now much more current, and questions can be answered with greater speed and accuracy. We have shortened the time between the

statement cut-off date and mailing of the statements by two to two-and-a-half weeks.

Additionally, we are now able to ask affiliated guests to clear their accounts prior to extension of guest privileges. Since there is a \$500 ceiling on extension of guest credit this has significantly improved our cash flow, almost an additional \$100,000 in operating capital per month, which can, where feasible, be invested in short-term interest-bearing certificates.

Thus, because of the large number of transactions and with a faster turnaround on our money, we believe that our in-house computer system should pay for itself in less than three years. I cannot say enough for our controller, Barbara Annis, who had many anxious times getting this operation launched, and for our dedicated business office staff who readily adapted to this new system.

Renovation of the lower level, I am happy to report, finally has begun after two years of wading through a bureaucratic maze to obtain the necessary state and city permits, plus obtaining a variance to construct on the OCC-Elks borderline. This construction commenced early in February and is expected to be completed by mid-May, making it possible for management to take advantage of quantity discounts by purchasing foodstuffs, raw materials, and supplies in larger quantities. The concept which encompasses the purchasing, receiving, and storage areas, will improve movement and stockage of goods, and an additional upper-level storage area will be created for much needed storage of dining tables and chairs when it is necessary to make space for special events and parties. In brief, the entire food and beverage operation will be streamlined.

I would especially like to thank Gordon Bradley, Director of our Building and Grounds Committee, for his expertise and help in getting this package together; also, to thank Don Fowler for his follow-through with the various city and state agencies.

Another major action taken by the

Board this year was the endorsement and approval of the "Outrigger Living Endowment Fund." I am sure most of you are familiar with a living endowment program. The benefits which can be derived from such a plan are limitless and could be most beneficial to the Outrigger Canoe Club. The fund, when approved by the regulatory authorities, will be in the control of the Board of Directors to insure perpetuity. The Board, in turn, shall seek professional consultants and advisors for the investment of monies contributed to the fund. The fund is to be dedicated exclusively to charitable, educational, recreational and scientific purposes, and to assist the underprivileged. The draft of this proposed charter is on file in the manager's office and I urge all interested members to read the documents.

We continued the services of the ad hoc advisory committee which proved to be invaluable to the Board on many occasions. Guy Harrison was our coordinating director this year for this very important committee. In addition to our two vice-presidents, this group included three past presidents; namely, Bill Eggers, Roy Kesner and Peter Balding, along with Nick Klotz and Colonel Berenzweig.

I am sure you all appreciate the fact that affiliated guests contribute considerably to our club's income and help us to meet our overhead while keeping prices at a minimum. In 1980 we issued 4,670 guest cards, compared to 4,678 for 1979. In 1980 average income per guest was \$175.82, with a total income of \$821,000 generated through guest accounts. Of the Club's total income generated through food and beverage, 43.8 percent was attributed to holders of guest cards.

Because we are an athletics-oriented club, I enthusiastically commend, on behalf of our membership, our team coaches and their assistants for the fine record achieved in all our sports activities, both statewide and nationally. We have a large group of enthusiastic athletes, eager to participate and to

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President's Report

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excel. Also, we are constantly improving our facilities and training techniques.

I would like to call your attention to two of our Board members, Bill Capp and Ron Sorrell, who are retiring after six years of devoted duty to the Club's membership through many Board and countless committee meetings. They are to be commended.

Looking to the future, we must continue to develop and project both a short and long-range conservative fiscal policy. Although confronted with high inflation and other economic obstructions, I am sure that our new Board of Directors will keep the Outrigger Canoe Club on a stable and sound economic footing. An indication of an excellent start for this calendar year, shows our dining income grossing \$113,000 for the month of January, exceeding our normal average of \$100,000.

In closing my report, I thank my fellow officers and Board members for their support and devotion to the betterment of the Outrigger Canoe Club this past year. I also thank all committee members and their respective chairpersons. To our Manager Raymond Ludwig, his staff of professionals, including all of the devoted people in the business office, my deepest appreciation for an outstanding job. But most of all, my mahalo to you the membership, who really make the Outrigger Canoe Club the finest private club in the world.

Apologies

Apologies to the Master's Women's HCRA State Champions, whose names were inadvertently left out of the March issue. They were Marilyn Haine, Sharon Bintliff, Robin Smith, Sue Oldt, Gerry DeBenedetti and Hilary Eggers.

Wanted!

Interested and qualified persons to supervise Junior Athletic Summer Program. Please submit resume to Club Captain Hank Lass before Monday, April 27.

1981 HCRA Racing Schedule

Wed. April 1	First Day Practice All Upper Division Men	OCC
Fri. April 3	Meeting: All Upper Division Women	OCC
Mon. April 6	First Day Practice All Upper Division Women	OCC
Fri. April 17	Sign Up Meeting, Dinner & Molokai Film	OCC
Mon. April 20	First Day Practice	OCC
Sat., Sun. May 23, 24	Honolulu Harbor Regatta	Pier 11
Sat. May 31	Club Day Regatta	O.C.C.
Sun. June 7	Kamehameha Day Regatta	Kailua Beach Park
Sun. June 14	3rd Annual Sultan Invitational	South Shore Oahu
Sat. June 20	Waianae Community Long-Distance (Men & Women)	Pokai Bay
Sun. June 21	Leeward-Kai Regatta	Nanakuli Beach Park
Sun. June 28	Kaupiko Surf Regatta	Waikiki Beach
Sat. July 4	MacFarlane Surf Regatta	Waikiki Beach
Sun. July 5	Sport Week Distance Race (Men & women)	Pier 10
Sun. July 12	Makaha Regatta	Makaha Beach
Sun. July 19	Waialeale Regatta	Waimanalo Beach Park
Sun. July 26	Oahu Championship	Keehi Lagoon
Sat. August 8	State Championship	Lahaina, Maui
Sun. August 9	Ho'okupu O Aina O Kahoolawe	Maui to Kahoolawe
Sun. August 23	Duke Kahanamoku Race	Magic Island to Lanikai
Sat., Sun. Sept. 5, 6	Liliuokalani Race (Men & Women)	Kailua, Kona
Sat., Sun. Sept. 12, 13	Catalina Race (Men & Women)	Newport Beach, California
Sun. Sept. 20	Dad Center Race (Women)	Lanikai to Outrigger
Sun. Sept. 27	Na Wahine O Ke Kai (Women)	Molokai to Oahu
Sun. October 4	Haw'n Inter. One-Man Canoe Race	Ala Wai Clubhouse
Sun. October 11	Molokai to Oahu (Men)	Molokai to Oahu
Sun. November 29	Kuuloa Makahiki	Kuuloa Park to Coconut Island & Back

Triathlon Contender

From James Krueger comes word that he finished 138th in a field of 386 starters, 300 finishers, in the Nautilus' Fourth Annual International Triathlon held at Kailua-Kona in February. His time was 13:24:59.9.

"Road temperatures on the bike leg

from Kona up to Hawi ran around 100 degrees," Krueger reported. "Weather conditions were otherwise pretty good except that the first 15 miles of the marathon were run into a 15-knot breeze. Coming back was fine. I ran my last mile in 6:40."



Top: Stan Hattie, Bill Wilson, Tom Reiner and Red Berglund.
Above: Jackie Seibert, Frank Walton and Sonia Stehman.



1981 Golf Season Opens

By Frank Walton

Forty-six hardy souls braved the gusty winds on an otherwise beautiful day at Hickam Air Force Base to participate in the club's first golf tournament of the year. Three more are to be held this year: in May, August and November.

Mike Hynson, Bill Haxton and Gary Anderson took the three top places in the Championship class with scores of 83, 84 and 85 respectively. Age Ellis and Vic Hawthorne tied for Low Gross and Low Net both to top Class B with 91 gross and 73 net.

John Beaumont, coming off a year's layoff, shot a neat 88 to win the Wild Bunch Low Gross trophy, with Herb Clark and Jack Bryan second and third at 99 and 105. Karl Maier, Tom Reiner (taking up golf as a retirement activity)

and Bill Wilson took Low Net honors in that order.

Pat Bryan, Ann Chapman and Millie Crittenden were Ladies Low Gross winners at 101, 102 and 114. Jeanne Robertson, Anita Fleischaker and Ruth Updegrove had Low Nets.

Ladies' and Men's Longest Drive trophies were won by Pat Bryan and Mike Hynson, while Frank Davinis was Closest to the Pin.

As usual, play on the fine Hickam AFB course was made possible by the sponsorship of each foursome by a military person. The beautiful monkeypod trophies were obtained through the kokua of Ed Clowes of Island Imports. Watch your Club Bulletin Board for the date of the next tourney.

Treasurer's Report

By Thomas A. Reiner

1980 was a year of implementation. Actions approved by the Board of Directors in 1979 became reality in 1980. Our new in-house computer system is in and operating. Gas usage was reduced 37 percent with the installation of a heat pump. The manager's office space was completed, as well as renovation of the business office.

We started the year with \$185,000 in money market certificates and \$282,000 in bonds. When interest rates rose to 20 percent in March and again in November, funds were invested and turned over several times during the year. This was accomplished by Controller Barbara Annis, in cooperation with an ad hoc finance committee consisting of Ronald Sorrell, Paul McDaniel and Roy Kesner. Interest income for 1980 was \$55,149.24.

General and administrative costs for the year	\$935,778
Fixed costs (lease rent, taxes, insurance)	105,396
For a total of	1,041,174
Income from dues	854,705
Leaving a general club deficiency before depreciation	(186,469)
Depreciation expense	(72,894)
Net general club deficiency	\$(259,363)

This is why a dues increase was necessary and became effective January 1, 1981.

This deficiency was offset by revenue generated from club operations and income from investments. The dining room and snack bar made a modest profit of \$828 for the year. Last year our adjusted profit was \$11.64, representing a major turnaround over the previous years. 1978 was an \$88,000 loss in the dining room and snack bar. Beach shop merchandise sold generated a net profit of \$83,538, which covered losses incurred in both the locker rooms and beach services . . . profit, \$649.

The two main profit centers within the club operations are still the bar and

the surcharge paid by all affiliated guest members on the total amount of their bill. The beverage profit: \$102,473.12. Total guest surcharge for the year: \$136,853. Other miscellaneous income emanated from the sale of the old Hau Terrace and dining room chairs; also from some old lockers and the club van: \$8,160.

Because the membership is closed, a major loss of revenue the past year was in initiation fees. For 1979, initiation fees were \$108,440 as compared to \$30,730 in 1980. \$30,730, plus net operating income of \$65,998.64, resulted in a total increase to members' equity of \$96,728.64.

Inflation is our major problem in spite of stringent cost controls on labor and supplies. Heat, light and power were up a total of 26 percent from 1979. Repairs and maintenance costs rose 16.6 percent. Administrative and general expense up 20 percent. It should be noted, 1979 administrative and general costs were down 15 percent from 1978 due to retirements and the lack of a general manager from June thru December. So, if we compare 1978 with 1980, administrative and general costs increased by a modest 5 percent.

Some capital improvements and additions acquired during the year: a new club van, a new Hobart dishwasher, computer, heat pump, new lockers, the manager's new office, stairs over the sea groin, air conditioning units etc. The Club has an ongoing replacement policy. The physical plant is now 17 years old.

Now for the good news! Members' equity in 1980 increased from \$2,191,806 to \$2,280,005. Total assets increased 6.6 percent from \$2,403,094 to \$2,562,882. The 1980 ratio of assets to liabilities is 9-1
 In 1975 it was 5.9-1
 1974 5.6-1
 1973 5-1
 1972 4.5-1
 1971 3.5-1

A steady sustained growth.

1980 is a compliment to our manager Raymond Ludwig, his staff and to all our dedicated employees.

Employee of the Year!

As attractive as she is capable, Ann Munsey, accounts receivable clerk, was named 1980 Employee of the Year.

Ann was given a surprise luncheon attended by members of the executive staff as well as her fellow employees, and she was, in her own words, "speechless" when then-Club President Ackerman announced the selection and presented her with a check for \$250.

Ann has been an employee of the Club for 15 years, working first at the "old" club as a receptionist. After time out to be a mother and homemaker, she returned to the Club, working in the Beach Shop before joining the accounting staff. Ann has two daughters, Le Anne, now 18, and Candace, 12.

Ann was named Employee of the Month in 1978 and again in 1980 before being selected from last year's monthly winners to receive the Employee of the Year award.

Says Club Controller Barbara Annis, Ann's supervisor, "Ann's job is to monitor delinquent accounts, a position requiring very delicate handling. It takes a very special person to handle it well, and she is that person . . . a true professional."





Some 225 members attended the Club party honoring officers and committee members for their work throughout 1980.

Secretary's Report

By Benjamin B. Cassidy, Jr.

Following the 1980 Annual Meeting, the Board of Directors met in the Board Room and elected the President of the Club for 1980, C. E. (Bud) Ackerman. Within the week the President named his officers and appointed Coordinating Directors to the various standing committees. During the ensuing year the Board met 12 times, while the Executive Committee met 14 times.

In 1980, my chief responsibility as your Club Secretary was that of compiling, editing and assuring accuracy of the minutes of both Board and Executive Committee meetings. My secondary responsibility was that of overseeing delinquent accounts of members and guests, informing them of their delinquencies, then recommending to the Board alternative action considerations for each case. During this initial year of complete automation, many unforeseen problems had to be resolved, and without the complete support of manager Raymond Ludwig and his staff, these resolutions could have resulted in chaos. I thank them for their

perseverance and dedication, and the Club members for their patience.

Naturally, as were other directors, the Club Secretary was assigned special projects to resolve, and served on ad hoc committees to assist the Board in their decision-making.

It's been a most interesting year!

Delinquent!

Section 50 of the Club bylaws provides that members whose accounts are delinquent shall be denied all privileges of the Club.

That means that the delinquent member is not allowed on the Club premises.

It has been noticed that some members on the delinquent list are using the Club, using Club equipment, and participating in Club activities.

Be advised that any member so doing in the future will be subject to suspension and even termination of membership.

Nonresident Membership

Nonresident members are persons who do not reside on the Island of Oahu for a cumulative period of six months during any 12 consecutive months. In January, nonresidents are billed minimum annual dues of \$120. This sum may be paid in full or \$60 in January and \$60 in June. Their dues entitle them to two months' use of the Club in a calendar year. Any subsequent visits to the Club will be charged the regular membership rate of \$45 per month, whether it is one day or the full month.

Long-Range Planning Committee Report

By William J. Eggers, III, Chairman

The Long-Range Planning Committee spent considerable time and effort studying alternate club locations and feasibility studies relating to our present site and in reviewing consultant reports and exploring worthwhile options.

The LRPC applauds the successful club management, which has led to more efficient operations during the past year.

The LRPC extends its thanks and appreciation to other coordinating committees, contributing members of the club, the Board of Directors, and the management by whom time was generously given and knowledge generously shared. This year's committee members were Peter A. Balding, William Erickson, Roy Kesner, Robert Kashare, Spencer Murphy and Joseph Miccio, and Coordinating Director Ron Sorrell.

For the Small Fry

The new keiki toy chest located in the snack bar area has a twofold purpose. When kids (or parents) deposit toys in the chest at the end of playtime on the beach, it eliminates forgotten toys cluttering the sand and the need to establish which toy belongs to which child. And because toys in the chest are available to all youngsters, there's a plentiful supply of "new" playthings from which to choose.

New Members

The following applicants were elected to membership by the Board of Directors on February 19, 1981:

Associate:

Donna Lai Hee Carroll

Junior:

Matthew David Hennessy

The following members were transferred from one classification to another:

Nonresident to Regular:

Jon Stanley
Dean Brinkman
Codie Lee Peters
R. G. Brookes

Nonresident to Intermediate:

Sue Ellen Newton

Intermediate to Associate:

Shelley T. K. Granger
Scott Rigg

Intermediate to Regular:

Benjamin B. Cassiday III
Ferrell M. Hughes
Roxanne R. Rosen
Kristine V. Smith
Patrick S. Steele

Regular to Senior:

Eugenie B. Pitchford

Associate to Intermediate:

Stephen R. Somers

Junior to Associate:

Scott D. Cheever
Brian M. Costales
Mark R. Glover
Christina K. Prather
Bradley H. Valdez

A special athletic membership was approved for Maria Medieros

The regular membership of deceased James Smith was assumed by widow Doris J. Smith.

the Outrigger

Published monthly by the
Outrigger Canoe Club

2909 Kalakaua Avenue at Diamond Head
Honolulu, Hawaii 96815 Phone: 923-1585

Officers and Directors:

Robert L. Moore, *President*
Benjamin B. Cassiday, *V.P. Operations*
Guy K. Harrison, *V.P. Activities*
Kim Woolaway, *Treasurer/Finance*
William Dixon Cook, *Assistant Treasurer*
William M. Wilson, *Secretary*
Sharon Bintliff, M.D. *Assistant Secretary*

Coordinating Directors:

Robert W. Guild, *Admissions/Membership*
John Beaumont, *Athletics/Winged "O"*
Frederick E. Trotter, *Buildings/Grounds*
Robert Louis Vieira, *House/Historical*
Thomas Arthur Reiner, *Entertainment/Public Relations*
C. E. Bud Ackerman, *Long Range Planning*

Management Staff:

Raymond P. Ludwig, *General Manager*
Richard Lazarski, *Asst. Manager*
Mary Horikami, *Dining Room Manager*
William Teruya, *Executive Chef*
Barbara Annis, *Controller*

Outrigger Staff:

Marty Buckley, *Editor*
Cindy Turner, *Designer*

On the Cover: Photo of shells by Cindy Turner.



**Gala
Mexican Fiesta**
Coming to the
Outrigger Canoe Club on
Saturday, May 23!
Details to Follow.



In Memory

Howard M. Lang

Deceased: March 1, 1981
Club member: 24 years

Howard W. Soule

Deceased: March 6, 1981
Club member: 27 years

The Outrigger Canoe Club

2909 Kalakaua Avenue
Honolulu, Hawaii 96815

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